

Intelligent Customer Engagement:

# Deliver Personalized Experiences with Bold360

#### What is Bold360?

Bold360 is a complete customer engagement solution delivering rich, personalized interactions and the fastest time-to-value. Leveraging the power of artificial intelligence (AI) and our patented Natural Language Processing (NLP), Bold360 helps you deliver fundamentally better customer experiences more efficiently across AI and agent interactions.



71% of businesses believe online chat with either a human agent or a chatbot will be among the most common channels used by customers in three year's time.

# Why Choose Bold360?

#### **How Does It Help Customers?**

Gone are the days of form fills, scrolling for answers, and waiting on hold. Customers today want an easier way to engage with companies, and Bold360 makes it easy for your business to support any number of digital engagement channels including live chat, SMS, email, Facebook messenger, and more.

## **How Does It Help Agents?**

Efficiency is the goal and Bold360 is built to make your agents more productive. Our intuitive, omni-channel workspace gives a 360-degree view of the customer, bringing data from every business system and engagements from every channel into one, simple window. With the full history and context of customers' interactions, and an Al-powered Smart Advisor working by their side, agents have the tools they need to handle every customer engagement quickly and seamlessly.

Bold Results \_\_\_\_\_

80%

conversions
web.com

45%

REDUCTION IN CALL
CENTER VOLUME

**25**%

REDUCTION IN CONTACT-US ESCALATIONS

O vodafone

21%

IMPROVEMENT IN NET PROMOTER SCORE (NPS)



We've tried numerous selfservice tools over the past eight years, ranging from small startup companies to full-blown enterprise solutions. Nothing can compare with the service we have delivered to our customers with Bold360.

- MARK DAWSON, Customer Experience Administrator,



#### **How Does It Help Businesses?**

Being a market leader today means no longer competing primarily on features and pricing, but competing to deliver the best customer experience. Delivering these personalized, memorable experiences can be very expensive. Bold360 offers a single solution that can be leveraged across your organization, from marketing, to sales, to care, so you can engage proactively with visitors across the world at any time of the day, expanding your business while improving your overall costs.

66 The most important thing for my team is how easy it is to use the content management features. Even with the vast number of languages and possibilities we have to deal with, Bold360 makes the daily business of managing content very easy.

- GERALD ORTIZ, Content Editors - Self-Help Experience,

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#### How Does Bold360 Work?

#### **Harmony Between Bots and Humans**

Al makes it possible to deliver personalized customer engagements at scale, but the best customer outcomes happen when Al and humans work together in harmony. That's why Bold360 seamlessly transitions between bot and human interactions within the same conversation and window. Even when agents take over, Al continues to help behind the scenes offering relevant content and immediate answers for agents to share. And instant feedback from customers and agents train the Al so it gets better over time.



## **Multi-Lingual Engagement**

Bold360's conversational chatbots use Natural Language Processing (NLP) to go beyond keyword matching and determine the real intent of a customer's question. Our Al is the self-service front line for the customer, ready to assist at any time in a customer's native language. Live agents can also assist a global customer base by leveraging our built-in translations.

# **Actionable Insights**

Bold360 makes knowledge management quick and easy. Our Voices Dashboard analyzes customer intents across channels, displaying the voice of the customer in real-time and enabling businesses to immediately resolve friction points in the customer journey. The Supervisor Dashboard gives managers the flexibility to view an overview of trends or dissect data by context, geo-location, and customer profiles. With a complete view of the customer, your company can improve strategic decision-making to deliver exceptional experiences.

